



2012-2013 Annual Report

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TAX EXEMPT NO. 23-7209028

Founded 1953

This report initially presented at the New England & Bermuda District Convention, Warwick, RI, August, 22-24, 2014, and includes portions of the report by Moody, Famiglietti & Andronico Certified Public Accountants & Consultants for year ending September 30, 2013.

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This is the 9th comprehensive Kiwanis Foundation of New England Annual Report. This report, for fiscal year 2012-2013, will be distributed directly to every club in the New England District via the club secretary. Reports will be available at KFNE functions throughout the year. You can also download one at www.kfne.org.
Visit the "About" page.

The historical accounts in this book were compiled with the help of Ann M. Beale, Gene Burman, Harold T. "Hap" Gerrish, DMD, R. Alan Hartnett, James A. Levesque, John J. Maihos, Robert P. "Bob" Moro, Martin T. Olsen, Wanda Baril, and Paul R. St. Laurent.

Every effort was made to ensure the information in this report was accurate. If you see an error or omission, please email secretary@kfne.org or write KFNE, P.O. Box 2307, Westfield, MA 01086.



President's Message

It is said that the journey of 1,000 miles starts with a single step.

I would like to take the time to discuss the steps we have taken to position your Foundation for the future and look back to acknowledge all those that made my term as president a memory that will linger.

Our shareholders asked us to become more flexible - to help at a moment's notice. Your board responded with the grants program to encourage clubs to try something new and innovative. Our first two recipients were our friends from Bermuda, who were building a pediatric trauma center, and our friends from Danbury, CT, who partnered with KI on youth leadership.

We activated a New England Disaster Relief fund and made a donation to Boston One Fund for the victims of the Boston Marathon attacks. This fund can be used as a conduit for times when disasters strike. The New England District now has some options for unrestricted donations, grants, disaster relief and scholarships.

Administratively, the biggest change was the loss of a physical office. Everything is online. I would be remiss if I did not thank Ann Beale for her dedication and service to the Foundation.

We gave the district more choices for their fundraising dollars. We were allowed to hold silent auctions twice during conventions, and we partnered with Tufts Medical Center for their annual walk, with monies raised going towards our obligation. This year's race is in September and we will have a table at the District Convention where you can learn more.

Our major task as a District Foundation is to grow our endowment. That is the body of money from which we take the income to fund our goals. One never ceases to be amazed at the generosity of Kiwanis members in New England. But now we have reached a point where extra is needed for necessary growth. Many Kiwanians have Red Jackets, but not so many have upgraded their crests. This is a way to help build that endowment. Please consider a crest upgrade. We also ask you to look at our planned giving program, The John Morton Society. Make a difference to those that follow with a simple provision in your financial or estate plans of any amount, for any purpose. A \$5,000 bequest will get you a Morton Medal.

Our partners at Tufts - Vicky Guerina, Leslie Rideout, Dr. Walter Chwals and Catherine Squires run a world class operation. During my tenure I worked with Governors Ron, Vesta and Frank. I thank them for their support. Four years ago your foundation's president, secretary & treasurer were in their first year at those positions. I can never thank Secretary Geana Delisle and Treasurer Wayne Spencer enough for their patience and understanding. I would like to thank all who served on my boards. Nothing gets done without your dedication. I would like to thank you for your time and effort. At the end of my last year the late Art Creighton came off the roster. I spent many hours on the road with him and Wanda Baril. Much of what he told me about being president came true. He was a kind and gentle man.

There is a saying that each generation wants to leave the world better for the next generation than they found it. It depends on your definition of leave. It was a wise man who said "THE FUTURE IS NOT A GIFT BUT RATHER AN ACHIEVMENT." It will take sweat and treasure to take our foundation to higher levels.

I ask, what do we want to achieve?

I look forward to working with President John and the board and look forward to seeing everyone at convention.

Yours in Kiwanis service,
Al Paul

2012-2013 Officers and Directors

Officers

These members are elected by the KFNE Board:

Albert "Al" Paul, President
John Maihos, President-elect
David Peterson, Vice President
Geana Delisle, Secretary (appointed)
Wayne Spencer, Treasurer (appointed)
Arthur F. Creighton, Jr., Immediate Past President

Jack Brown, Parliamentarian (appointed)

Elected Board Directors

These members are elected at the Annual Meeting

by attending delegates from every Kiwanis club in New England:

Ann M. Beale	William Jenkins	Elizabeth Denorfia
David F. Darling	Edward Murphy	William Matteson
R. Alan Hartnett	Albert "Al" Paul	George Delisle
John J. Maihos	David Peterson	Wanda Baril
Paul J. Donato, Sr.	Adam Wright	Jack Brown

Appointed Board Directors

These members are appointed annually by the Governor of the District.

Frank Dennett (ex-officio)	David J. Joy	Diane Urwiller
Marisa DiPietro	Leonard T. Long	Vacant

Past Presidents

William Cantor	Robert L. Bernstein
William H. Gleason	N. Blake King
Roger Boucher	Edward F. Bourque
Robert I. Callahan	Albert Dezois
Thomas H. Wright	Albert Cirillo
Gilbert Beers	Robert George
Gene Burman	David Lockwood
Peter Post	Harold T. Gerrish, DMD
Ann M. Beale	Jay Allen Ross
R. Alan Hartnett	Paul J. Donato, Sr.
Martin T. Olsen, Jr.	Arthur F. Creighton, Jr.
James A. Levesque	

Purpose of KFNE

*From Bylaws of the Foundation
(Abbreviated)*

The purposes of the Foundation shall be:

- A. To receive property, including gifts from the members of the Kiwanis Clubs of the New England District, and others, and to solicit the receipt of property.
- B. To make payments to corporations, trusts, funds or foundations organized and operated exclusively for religious, charitable, scientific, literary, or educational purposes.
- C. To make payments to or for the benefit of the poor, needy and deserving persons, giving preference to persons who, while not paupers, have become in need to financial assistance because of misfortune, or to persons who, by such assistance, may be aided to become self-supporting, to acquire an education or training, or perform useful or creative work to become more useful citizens.
- D. To make payments to or for persons for the advancement or promotion of science, learning, medicine, surgery, literature, music, art, or human welfare.

Mission Statement

From KFNE Policy Manual

The Kiwanis Foundation of New England, Inc., (KFNE) is the 501(c)(3) non-profit charitable Fund-raising arm of the New England District of Kiwanis International (NEDK). The mission of the Foundation is to work in partnership with the New England District of Kiwanis and others to effect programs for the betterment of communities in New England and beyond, with special focus given to programs which affect young children.

History of the Foundation

The Kiwanis Foundation of New England was incorporated as a 501c(3) charity in 1953. It was initially created to collect tax-deductible funds from Kiwanians and other contributors, for a scholarship program to benefit a student in each of the six New England states.

The \$3000 budget for the scholarship program (to fund six \$500 awards) was quite high for the mid 1950s. It was this initiative that eventually led to the creation of the "Friends of the Foundation" program. Each contributor of \$1000 received a Foundation Red Jacket.

In 1978 the Foundation took a bold step. They asked then-President, Harold "Hap" Gerrish, DMD, to "search for a dramatic and appropriate project that KFNE could undertake and that could be renowned throughout New England and funded by the New England District of Kiwanis (NEDK) membership." With almost 10,000 Kiwanis members in the district at the time, a focused project could have a huge impact in the region.

Dr. Gerrish approached Dr. Ed Wyman, head of the Fracture Clinic at the Massachusetts General Hospital. After much discussion, Dr. Wyman suggested helping traumatized children. Doctors at the time knew that children reacted differently than adults to trauma, but no area hospital was conducting research. Dr. Wyman knew Dr. Jerry Grossman, who was leaving Massachusetts General Hospital for Boston's Floating Hospital. He was to head a new state-of-the-art pediatric clinic.

After numerous meetings with Floating Hospital officials, a project was presented to the KFNE board; the research center would be supported by Kiwanis. The center would focus on treatments administered to children, and share results throughout the medical community. Education was also a priority; paramedic personnel would learn the difference in medical treatments between children and adults.

The cost of the program was \$245,000 per year, and New England members accepted the challenge. For nearly ten years, clubs and members gave to the Foundation for KPTI.

In 1990 a proposal to permanently fund KPTI was accepted by the Board of Trustees. A \$3 million endowment (at an assumed 8% return) would provide funds for fixed expense at the time. Although the Foundation hasn't missed a payment, declining market rates have affected the project. The success of this important program will depend on the continued generosity of Kiwanians and friends around New England.

Contributions to the KPTI endowment are still needed. Red Jackets and Crest Upgrades will continue to benefit the pediatric program.

Today, the Foundation has created new ways to raise money, especially unrestricted money, so that other projects can be adopted. The Morton Society is one of the newest programs, and has been a success since its inception.

An initiative was launched to raise an additional \$1.5 million dollars which will increase our endowment to \$5 million dollars, (which at an assumed rate of return of 5%) should insure that we will continue to make our payment of \$245,000 each year to KPTI. This initiative is called "**Strive for Five**".

Annual Gifts

The Annual Club Gift Campaign (formerly “Saddlebag Campaign”) runs from October 1 to September 30. It provides the Foundation with its primary source of unrestricted income. The funds help determine what programs the Foundation will be able to continue to support.

*Suggested annual donation starts at \$10 per member
or \$150 for clubs of less than 15 members.*

Kiwanis Foundation of Hooksett, NH
Kiwanis Foundation of Keene, NH
Kiwanis Foundation of Lowell, Inc.

Kiwanis Club of Auburn-Lewiston, ME
Kiwanis Club of Augusta, ME
Kiwanis Club of Berlin, NH
Kiwanis Club of Brattleboro, VT
Kiwanis Club of Caribou, ME
Kiwanis Club of Central Cape Cod, MA
Kiwanis Club of Chittenden County, VT
Kiwanis Club of Dover-Foxcroft, ME
Kiwanis Club of e_Kiwanis
Kiwanis Club of East Boston, MA
Kiwanis Club of East Bridgewater, MA
Kiwanis Club of Fairfield, CT
Kiwanis Club of Fall River, MA
Kiwanis Club of Georgetown, MA
Kiwanis Club of Hyannis, MA
Kiwanis Club of Kingston/Duxbury, MA
Kiwanis Club of Lower Cape Cod, MA
Kiwanis Club of Malden, MA
Kiwanis Club of Manchester, NH
Kiwanis Club of Marble Valley, VT
Kiwanis Club of Mashpee, MA

Kiwanis Club of MDI, ME
Kiwanis Club of Medford, MA
Kiwanis Club of Middletown CT
Kiwanis Club of Montpelier, VT
Kiwanis Club of Natick, MA
Kiwanis Club of Newport, RI
Kiwanis Club of Northfield
Kiwanis Club of Pittsfield, MA
Kiwanis Club of Rutland VT
Kiwanis Club of Sandwich MA
Kiwanis Club of Scarborough, ME
Kiwanis Club of Sheffield, MA
Kiwanis Club of Southington, CT
Kiwanis Club of Springfield, MA
Kiwanis Club of Stamford, CT
Kiwanis Club of Stoneham, MA
Kiwanis Club of Three Rivers,
Kiwanis Club of Wallingford, CT
Kiwanis Club of Waterbury, CT
Kiwanis Club of West Hartford, CT
Kiwanis Club of Westfield, Inc
Kiwanis Club of Winchester, NH
Kiwanis Club of Windsor, CT
Kiwanis Club of Pentucket, MA
Kiwanis Club of Scarborough, ME

Show Your Colors!

**Wear the Kiwanis District and
Foundation Clothing Proudly**

Order your favorite District or Foundation
threads at <http://www.kfne.org/store.html>

Please Keep KFNE in *YOUR* Club’s Budget

Your Kiwanis Foundation of New England counts on club and personal gifts to keep *our* commitments. Please keep KFNE in your budget *and* your club’s budget. Visit www.kfne.org and select “How to Give.”

Red Jackets & Kiwaniis Pediatric Trauma Institute



The Red Jacket is awarded to people who have shown great support of the KPTI Endowment Fund. They also make great gifts for special members of your club, or special people in your life.

2012-2013 Participating Clubs and Individuals

Curt Slininger	Kiwanis Club of Mt. Washington, NH
Sylvia Ramirez	Kiwanis Club of Westfield, Inc
Robert Shoemaker	Kiwanis Club of Woburn, MA
Trisha Williams	Kiwanis Foundation of Sanford, ME
Laura Assade	Cynthia Perham
Elaine Mooge	Kiwanis Club of Rockland, ME
William Carafa	Kiwanis Club of Malden, MA
Renee Caso-Griffin	Kiwanis Club of Dover-Foxcroft, ME
Paula Conte	Kiwanis Club of Rutland, VT
Kiwanis Club of Hudson, Inc.	Past Lieutenant Governors Committee
Kiwanis Club of Orono-Old Town	Kiwanis Club of Portland, ME
Kiwanis Club of Brewer, Inc.	Kiwanis Club of Danvers, MA
Kiwanis Club of Medford	Kiwanis Club Lower Cape Cod, MA
Kiwanis Club of Marshfield, Inc.	
Kiwanis Club of Danbury, Inc.	



Calling all Red Jacket Holders

We are compiling a new master list of all Red Jacket recipients.

If you have a KFNE Red Jacket, it is an important distinction in the New England district and around the Kiwanis world.

Please email your name, contact information, and your club name to info@kfne.org.

Crest Upgrades for Red Jackets

Kiwansians distinguish themselves as Sustaining Donors by making additional donations to the Red Jacket program through Crest Upgrades.

Each \$1,000 to the endowment for KPTI brings you another step closer to the "Honor" Level.

Order your Red Jacket or Crest Upgrade at <http://www.kfne.org/giving.html>.



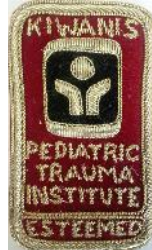
Level 1



Level 2



Level 3



Level 4



Level 5



Level 6



Level 7



Level 8



Level 9



Level 10



This initiative was launched to raise an additional \$1.5 million dollars which will increase our endowment to \$5 million dollars, (which at an assumed rate of return of 5%) should insure that we will continue to make our payment of \$245,000 each year to KPTI.

With \$5 million in our sites, we now need to look toward the original goal of the Foundation to raise **\$10 million dollars** for our endowment.

KFNE CLUB GRANT PROGRAM

2012-2013 GRANTS THROUGH KFNE

Grants to clubs in the New England & Bermuda District were made possible by donations from NEDK board in honor of Molly Dennett, Kiwanis Club of Danvers, Kiwanis Club of Montpeiler, New England District of Key Club, Wanda J. Baril, and William T. Matteson.

All proceeds were restricted for start up funds for a service project organized by any of the Service Leadership Programs (Aktion Club, Circle K, Key Club, Builders Club, K-Kids) sponsored within New England and Bermuda.

More Thank You's

Anyone who bought **District or Foundation apparel** at LTG Training, the Western MA Regional, the Southeastern MA Regional, the Fall Training Conference or directly from Daryl Sylvia is to be thanked. Proceeds from their sale is earmarked to the Foundation.

Donations to our **Memorial Fund** were made by Carolyn B. Perry, Alice Savage, Joan K. Bailey, Anne S. Miller, James E. Balesano, Melvin R. Lobaugh, Gary Wolff, David White, Carolann Cormier, Francis Sposito, The Republican Company, Bruce J. Mackey.

Special gifts to our **KPTI Endowment Fund** were received from Carolyn B. Perry, Alice Savage, and International President Thomas DeJulio.

Scholarships to Key Club members of \$1,500 from the **Kiwanis International Foundation** were matched by the Kiwanis Foundation of New England.

Special thanks to those who donated \$100 each to cover the cost of printing:

Ann Beale, Director, KFNE	Art Berardino / State-Line Graphics
Kiwanis Club of Natick-Metrowest	Representative Paul J. Donato
Kiwanis Club of Lower Cape Cod	Al Paul, President, KFNE
John J. Maihos, President-elect, KFNE	Robert H. Grills
Wayne Spencer, Treasurer, KFNE	Robert H. Grills in memory of Valeda

2013 Harbor Walk & Run



Nearly 1,500 participants raised over \$325,000 for the Tufts Medical Center at the Harbor Walk & Run in 2013. Kiwanis co-chairs for the event were Len Long and Irene Checkovic. \$8,305 was raised and ALL proceeds went to our annual commitment to KPTI.



Join the KFNE Team on
September 28, 2014 at 9 a.m.
at scenic Wompatuck State Park in Hingham, MA
for the 12th Annual 5 Mile WALK/Run
for Tufts Medical Center and
Floating Hospital for Children.

*ALL KFNE Team proceeds will benefit
our annual commitment to KPTI.*

Sustaining Donors

Kiwanians distinguish themselves as Sustaining Donors by annual giving. Kiwanians are offered a Sustaining Donor pin to show their continued support of New England Foundation projects.

Ann M. Beale
Henry A. Champagne
David A. Joy
David F. Darling
George R. Delisle
Jack E. Brown
Kathleen P. Hamada
Edward F. Murphy

Salem Broad, LLC
Dr. Jacobus P. Vrolijk

Kiwanis Clubs of Jamica Plain/Forest Hills
Kiwanis Clubs of West Roxbury/Roslindale
Kiwanis clubs of Division 5

New England District of Circle K

John D. Morton Society



Established by The Kiwanis Foundation of New England Board of Directors in August, 2003, this program honors those men and women who make gift provisions to support our Kiwanis Foundation of New England.

Named for the late John D. Morton of Berlin, New Hampshire, he was the first person from the New England District to be elected President of Kiwanis International, serving 1991-1992. Therefore, we honor the Foundation's exceptional donors in honor of John's exceptional leadership of our worldwide organization.

The Morton Medal



To encourage current as well as future gifts from individuals as well as clubs, the Foundation will bestow a numbered medallion to the donor or honoree when either of two criteria are met:

1. An outright gift of \$5,000 or more (individuals or clubs) or
2. A planned gift commitment of \$5,000 or more (individuals only.)

The following people hold the Morton Medal:

- | | |
|-----------------------------|-------------------------------|
| 01 - Jackie Morton | 15 - Timothy McMahon |
| 02 - Ann M. Beale | 16 - Deirdre McMahon |
| 03 - Paul St. Laurent * | 17 - Ronald Forest |
| 04 - Howard L. Harper, Jr. | 18 - Donna Forest |
| 05 - Martin T. Olsen, Jr. | 19 - Suzanne Lemak |
| 06 - John H. Cushing | 20 - Jozef Lemak |
| 07 - Gordon Jackson | 21 - Monika Bryant |
| 08 - Robert A. Masys | 22 - John J. Maihos |
| 09 - Nancy R. Masys | 23 - Albert D. Paul |
| 10 - Michael W. Grossi | 24 - Arthur E. Engdahl, Jr. * |
| 11 - Harold (Hap) Gerrish * | 25 - Arthur F. Berardino |
| 12 - Juanita Cushing | 26 - Robert Allen |
| 13 - Roland G. Santoni * | 27 - Todd Delaney |
| 14 - Jason B. Briggs | 28 - Alice Savage |

*- Deceased

John D. Morton Society



Membership in the Morton Society starts with a gift of \$25, and donors receive a Morton lapel pin, which is modeled after the Morton Medal.

On an annual basis, Morton Society members are asked to consider upgrading to the Morton Medal, and therefore Leave a Legacy to the Kiwanis Foundation of New England.

The following people are Morton Society Members (gift of \$25 or more):

Marc Badeau	Jacqueline Harjula	Nancy Murray
James A. Banks, Sr.	Rich Henderson	Thomas Newman
Cora Banks	Dick Hoenes	Nyoka Nixon
Wanda J. Baril	Chris Holden	Wayne H. Nixon
Jack Brown	Stephen Hooper	Albert Paul, Jr.
B. Edward Bryant	David John Pence	Robert Pelchatt
Maurice Caron	David Joy	Carolyn B. Perry
Jennifer Cloutier	Marjorie Kinney	Donna Pitts
Colebrook Academy	Sumner Kinney	Janet P. Roberge
Shawn Cooney	Irene Kucinski	James A. Roehm
Dennis Cox	Robert Labnon	Bruce Rudolph
Arthur Creighton, Jr.	John Lacasse	Michael I. Salem
Gordon Dale	Michael J. Langan	Ron Sanville
Beverly S. Daley	Kathleen Laplante	Blandine Shallow
John H. Daley, Jr.	Lee Kuan Yong	Raymond Staples
Timothy Daly	Lanton Lee	Dayna Strout
Elyse Denorfia	Larry Lombardi	Jim Tallo
Richard J. England	Carl Loomis	Robert L. Tally
Kathy Fenoff	Midge Lubot	James Vollkommer
John Forbes	Eugene Market	Deanna Wade
Paul Fortier	Matt Mattingly	Larry Wade
Jon Freeman	Diane McLaughlin	Marty Wasserman
Glenn Frost	Kimberley I. Michaud	Chris Weathers
Robert Gaston	Paul E. Michaud	Jenn Weeman
Emily George	Robert N. Moore	Harry White
Sarah Glynn	Robert Moro	Robert Widegren
Susan Goupil	Edward F. Murphy	Linda Wohl
Clayton Greenwood	Elaine Murphy	Donna Wood-Pruitt
Barbara Guay	Nancy Murray	

NOTE: Morton Medal recipients are also members of the Morton Society, and are listed on page 10.

Statement of Financial Position

as of September 30, 2013

See Accountants' Review Report

ASSETS

	2013
Current Assets: Cash	\$ 76,084
Total Current Assets	<u>76,084</u>
Endowment	4,105,022
Assets Held for Others	<u>124,976</u>
Total Assets	<u>\$ 4,306,082</u>

LIABILITIES AND NET ASSETS

Current Liabilities:	
Accrued Expenses	\$ 6,450
Total Current Liabilities	<u>6,450</u>
Assets Held for Others	124,976
Total Liabilities	<u>131,426</u>
Net Assets	
Unrestricted	(602,962)
Temporarily Restricted	805,087
Permanently Restricted	3,972,531
Total Net Assets	<u>4,174,656</u>
Total Liabilities & Net Assets	<u>\$ 4,306,082</u>

Notes are an integral part of these financial statements.
The full report is available on request from KFNE.

SOURCE: Moody, Famiglietti & Andronico Certified Public Accountants & Consultants
September 30, 2013

Unaudited Fund Balances at September 30, 2013

ENDOWMENT FUNDS

	Permanantly Restricted	Temporarily Restricted	Unrestricted	Total
<u>Hospital Endowment:</u>				
Friends Fund	\$2,146,006	\$ -	\$(526,823)	\$1,619,183
General Reinsurance Fund - Fellowship	750,000	326,453	-	1,076,453
General Reinsurance Fund - Lab	650,000	276,247	-	926,247
Strive for Five	-	16,315	-	16,315
Hap Gerrish Registry	-	32,420	-	32,420
Total Hospital Endowment	\$3,546,006	\$651,435	\$(526,823)	\$3,670,618
<u>Other Endowment</u>				
Kiwanis Charities	\$145,500	\$ -	\$(106,703)	\$38,797
N.E. Disaster Fund	20,000	-	(1,330)	18,670
White Endowment Fund	24,000	25,510	-	49,510
Azad Strazzulla Memorial Fund	26,025	29,995	-	56,020
Chester Bogushas Circle K Scholarship	11,000	-	(4,037)	6,963
Rhode Island Hospital PTC Fund*	14,314	16,444	-	30,758
Club Escrow	2,691	18,818	-	21,509
KAPTC	1,000	3,223	-	4,223
Perry Henderson Fund	181,995	25,959	-	207,954
Total Other Endowment	426,525	119,949	(112,070)	434,404
TOTAL ENDOWMENT	\$3,972,531	\$771,384	\$(638,893)	\$4,105,022

OTHER TEMPORARY RESTRICTED MONEY

District Sponsored Youth Scholarship Fund	-	\$6,907	-
Hartford Hospital PTC Fund*	-	3,033	-
Bay State Medical Center PTC Fund*	-	3,574	-
New Charities	-	2,150	-
EMMC	-	3,473	-
911 Fund	-	14,518	-
Board Restricted PR Project	-	655	-
KPTO	-	-	-
	-	\$34,310	-

ACCOUNTS HELD FOR OTHER (Asset & Liability)

Kiwanis Club - Natick	\$82,723
Kiwanis Club - Randolph	18,479
N.E. District Key Club Project Fund	23,774
	\$124,976

*- Pediatric Trauma Care Fund

SOURCE: Moody, Famiglietti & Andronico Certified Public Accountants & Consultants
September 30, 2013

SPONSORS

The following individuals and companies have helped make this annual report possible. THANK YOU .



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Robert H. Grills

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Lower Cape Cod**

In Loving Memory of

Valeda P. Grills
*KFNE board member
and active Kiwanian*

Compliments of

Al Paul
*Proud member of the
Kiwanis Club of Rutland
Kiwanis Club of Marble Valley*

Special thanks to Art Berardino and State-Line Graphics for assistance in preparing and printing this report.